

**DOCTORS MEMORIAL HOSPITAL  
FY 2025 BUDGET**

	2023 ACTUAL			2024 Annualized			2024 BUDGET			2025 BUDGET		
INPATIENT ROUTINE	\$	1,585,200.00	2.20%	\$	1,803,640.00	2.02%	\$	1,891,367.23	2.59%	\$	1,926,230.28	1.97%
INPATIENT ANCILLARY		7,211,415.48	9.99%		9,887,193.73	11.09%		7,790,182.19	10.66%		11,041,108.15	11.31%
OUTPATIENT		63,399,260.25	87.82%		77,434,875.02	86.88%		63,368,166.00	86.75%		84,680,690.72	86.72%
<b>TOTAL REVENUE</b>		<b>72,195,875.73</b>	<b>100.00%</b>		<b>89,125,708.75</b>	<b>100.00%</b>		<b>73,049,715.42</b>	<b>100.00%</b>		<b>97,648,029.14</b>	<b>100.00%</b>
<b>DEDUCTIONS FROM REVENUE</b>												
		% of Gross Rev			% of Gross Rev			% of Gross Rev			% of Gross Rev	
CONTRACTUALS		46,065,515.35	63.81%		54,528,894.71	61.18%		43,370,429.02	59.37%		62,367,792.35	63.87%
PRIOR YEAR ADJUSTMENTS		-	0.00%		0.00	0.00%		-	0.00%		-	0.00%
OTHER DISCOUNTS		1,224,058.60	1.70%		5,177,326.09	5.81%		965,638.63	1.32%		5,176,361.07	5.30%
PROVISION FOR BAD DEBTS		4,843,035.56	6.71%		3,333,326.50	3.74%		5,193,324.57	7.11%		4,280,389.78	4.38%
CHARITY WRITE-OFFS		1,004,381.22	1.39%		1,079,252.09	1.21%		1,377,150.63	1.89%		1,473,550.00	1.51%
<b>TOTAL DEDUCTIONS FROM REVENUE</b>		<b>53,136,990.73</b>	<b>73.60%</b>		<b>64,118,799.39</b>	<b>71.94%</b>		<b>50,906,542.85</b>	<b>69.69%</b>		<b>73,298,093.20</b>	<b>75.06%</b>
<b>OTHER OPERATING REVENUE</b>		<b>40,059.56</b>	<b>0.06%</b>		<b>34,721.99</b>	<b>0.04%</b>		<b>34,721.98</b>	<b>0.05%</b>		<b>24,509.98</b>	<b>1.00%</b>
<b>NET REVENUE</b>		<b>19,098,944.56</b>	<b>26.45%</b>		<b>25,041,631.35</b>	<b>28.10%</b>		<b>22,177,894.55</b>	<b>30.36%</b>		<b>24,374,445.92</b>	<b>25.93%</b>
		% of net Rev			% of net Rev			% of net Rev			% of net Rev	
Salaries & Wages		9,419,786.25	49.32%		11,190,393.73	44.69%		9,859,494.75	44.46%		11,282,813.77	44.56%
Benefits		1,536,619.52	8.05%		1,692,575.33	6.76%		1,584,075.96	7.14%		1,569,212.48	6.20%
Contract Labor		826,662.00	4.33%		828,050.30	3.31%		540,369.00	2.44%		722,593.59	2.85%
Supplies		4,043,633.87	21.17%		5,015,106.05	20.03%		3,898,581.78	17.58%		4,920,864.57	19.43%
Medical Spec Fees		352,137.15	1.84%		378,904.79	1.51%		510,016.67	2.30%		107,550.00	0.42%
Purchased Services		1,652,139.59	8.65%		1,873,604.11	7.48%		1,536,175.95	6.93%		1,958,309.26	7.73%
Repairs & Maintenance		408,017.34	2.14%		508,763.45	2.03%		415,169.27	1.87%		475,337.55	1.88%
Marketing		27,777.60	0.15%		13,507.13	0.05%		106,893.97	0.48%		19,138.14	0.08%
Utilities		399,450.77	2.09%		417,815.56	1.67%		418,430.96	1.89%		424,948.87	1.68%
Other Operating Exp		225,665.23	1.18%		186,358.16	0.74%		211,849.35	0.96%		200,115.89	0.79%
Prop Taxes & Ins		586,890.79	3.07%		417,770.23	1.67%		424,826.84	1.92%		412,854.60	1.63%
Interest Expense		864,344.48	4.53%		853,470.67	3.41%		897,556.53	4.05%		838,652.13	3.31%
Rent/Lease		480,674.61	2.52%		445,231.89	1.78%		439,353.64	1.98%		493,150.02	1.95%
Depreciation/Amortization		1,113,803.53	5.83%		621,028.51	2.48%		888,022.80	4.00%		888,022.80	3.51%
<b>TOTAL OPERATING EXPENSES</b>		<b>21,937,602.73</b>	<b>114.86%</b>		<b>24,442,579.91</b>	<b>97.61%</b>		<b>21,730,817.47</b>	<b>97.98%</b>		<b>24,313,563.66</b>	<b>96.02%</b>
<b>OPERATING MARGIN</b>		<b>(2,838,658.17)</b>	<b>-14.86%</b>		<b>599,051.44</b>	<b>2.39%</b>		<b>447,077.08</b>	<b>2.02%</b>		<b>60,882.26</b>	<b>3.98%</b>
<b>Non-Operating Revenue (Expense)</b>												
Interest Income		1,990.91			68,368.00			15,000.00			73,979.79	
Grant Revenue		1,103,036.26			833,000.00			833,000.00			947,650.00	
Fundraising Income		-			0.00			-			-	
Other Income/(Expense)		-			0.00			42,166.07			60,353.11	
<b>Total Non-Operating Revenue (Expense)</b>		<b>1,105,027.17</b>	<b>5.79%</b>		<b>901,368.00</b>	<b>3.60%</b>		<b>890,166.07</b>	<b>4.01%</b>		<b>1,081,982.90</b>	<b>0.53%</b>
<b>Excess Revenue over Expenses</b>	<b>\$</b>	<b>(1,733,631.00)</b>	<b>-9.08%</b>		<b>1,500,419.44</b>	<b>5.99%</b>	<b>\$</b>	<b>1,337,243.15</b>	<b>6.03%</b>	<b>\$</b>	<b>1,142,865.16</b>	<b>4.51%</b>